



**BEIQI FOTON MOTOR CO.,LTD.
BEIJING AUV BUS**

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Date: Feb. 3rd, 2016
S/N: FTAVU-AG-1601

Attn.: Mr. Marcelo Tomaselli
Fundación “La Tierra de Nuestros Hijos”
Buenos Aires.

Dear Mr. Marcelo Tomaselli

We, FOTON AUV BUS, which are the first brand of the new energy bus in China, are interested in contributing in the environmental improvement in Argentina. We've tried different ways and channels to promote and participate in the improvement progress. After the communication with the Foundation “La Tierra de Nuestros Hijos”, we are glad to find that we share the same objective that is to contribute to a toxic-free planet, that facilitates the development of future generations.

Under this common mission, we consider to collaborate with your part in the communication of promoting the new energy bus renewal progress in Argentina, in which field we have advanced technology and rich experience. We will provide the required specification and technical details including the test results of our products that suppose to contribute to the reduction of polluting emission of the public transportation.

You will be our preferential partner in the accomplishment of our common objectives, and your advice will be considered preferentially by us, but it doesn't suppose any obligation for you in commercial agreements relevant to your promotion, and definite contracts shall be confirmed by FOTON. We will make effort to give you fully support in preserving our planet's environment and give better condition for the future generations.

We await for our response.

Sincerely,

BEIQI FOTON MOTOR CO.,LTD.
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